



2015

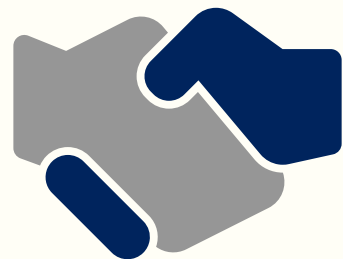
Year in Review

GOODWILL CENTRAL TEXAS
ANNUAL REPORT



Thanks to your incredible support, **2015 was another record-breaking year!**

2015 HIGHLIGHTS



3,827 PLACEMENTS

Number of job placements for Central Texans in 2015.



78 GRADUATES

Students who graduated from the Goodwill Excel Center adult high school in 2015.



120,309 TOTAL SERVICES

Total services provided in 2015.

Goodwill Central Texas knows that 'Work Is the Answer.' For almost six decades, we have relentlessly focused on a single goal: *empowering people to transform their lives through work.* With education, training, and career placement, people can lift themselves and their families out of poverty, and affect real generational change with a lasting impact on the Central Texas community. Thanks to your incredible support, everyone can have life-changing work.

In Partnership,
Jerry Davis

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**MAKING AN
IMPACT**

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**EMPOWERING
CENTRAL TEXANS**

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EARTH**

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LEADERSHIP**

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THANKS

When people are empowered through education and work, the impact on Central Texas is significant. Productive employees are productive citizens, strengthening their families, the local economy, and the entire community.



JOB'S GENERATED
7,433



TOTAL WAGES
\$94.3 MILLION



STATE TAX REVENUE
\$2,526,700

OVERALL ECONOMIC OUTPUT FOR 2015
\$227.1 MILLION

*Debbi, Program Participant
at work at The Thinkery*

In 2015,
WE SERVED
13,297
CENTRAL
TEXANS

Goodwill Central Texas serves the often-underserved members of our community: people with a criminal background, people with disabilities, people facing homelessness, and people who are undereducated.

MEET KRISTINA



"If Goodwill hadn't been there, I don't know what I would have done. Now I know nothing can stop me from being successful!"

MEET MICHAEL



"I want my son to see that education helps you succeed."

MEET DEBBIE



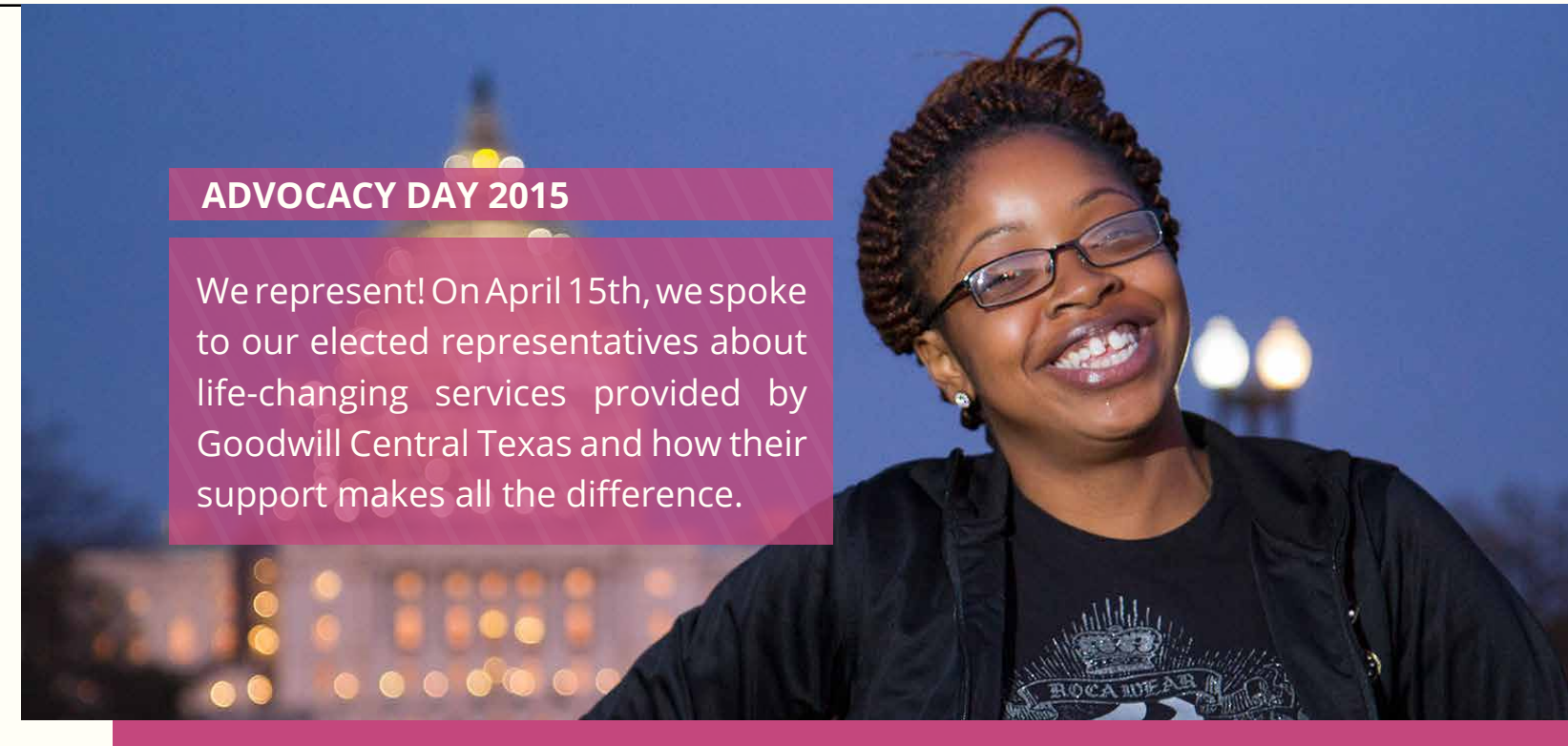
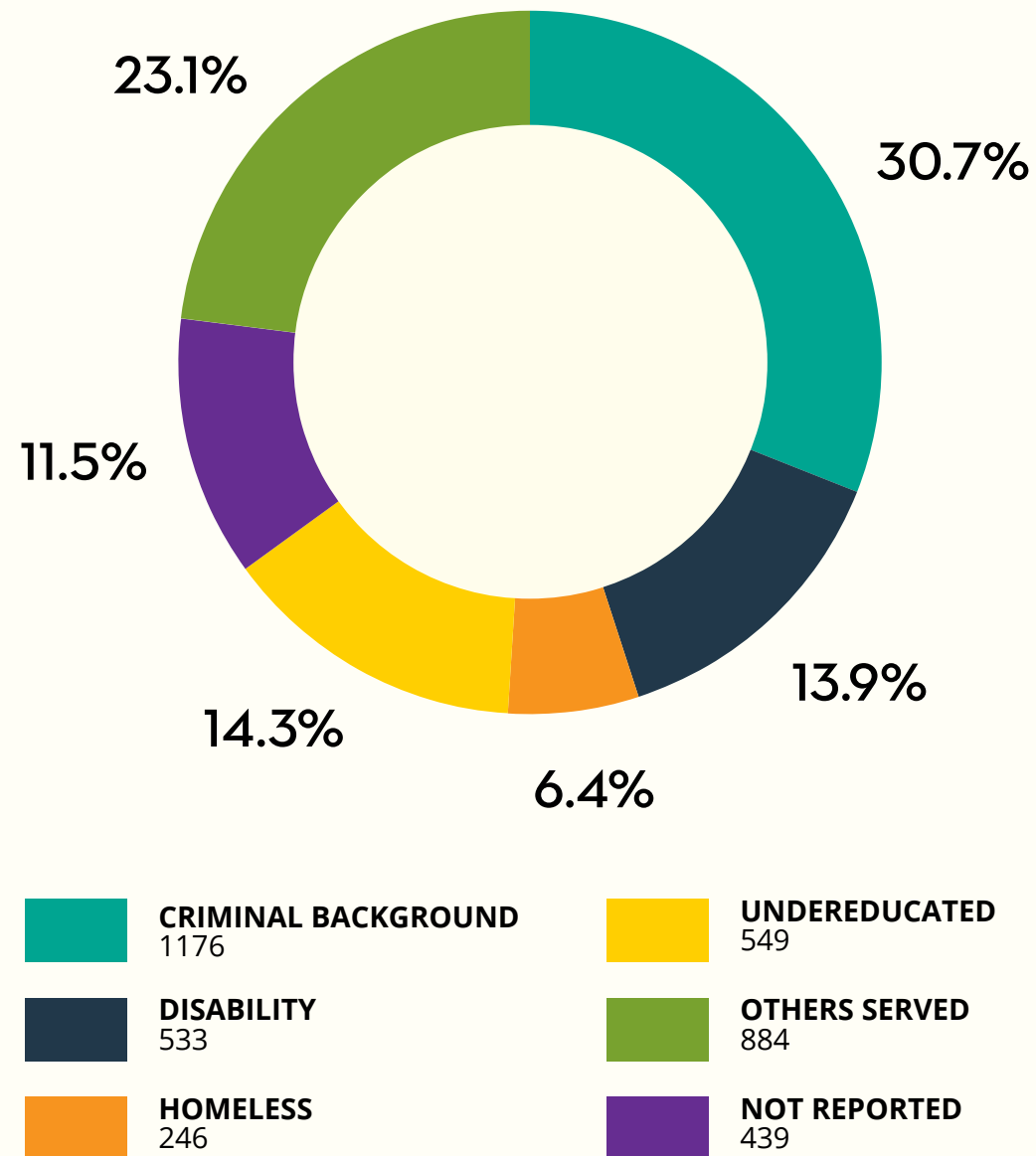
"If you want something badly enough, you'll figure out a way to do it..."

MEET LAUREN



"Because of Goodwill, I love my life and my work -- and that shines through in everything I do, every day."

JOB PLACEMENTS BY POPULATION*
GRAND TOTAL: 3,827



ADVOCACY DAY 2015

We represent! On April 15th, we spoke to our elected representatives about life-changing services provided by Goodwill Central Texas and how their support makes all the difference.

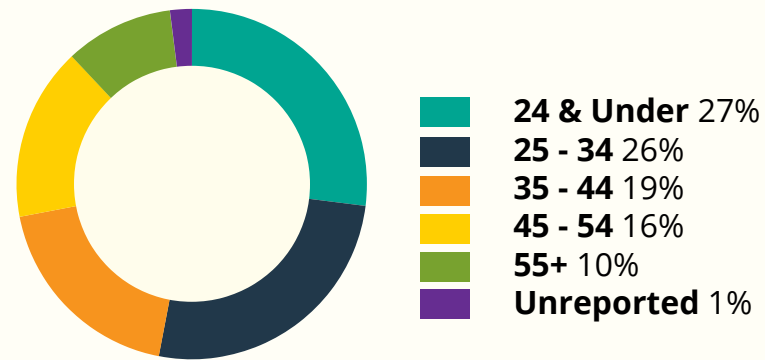
WHO WE SERVE

Goodwill Central Texas is proud to serve a diverse group of people. We're empowering members of our community to succeed through education and training. Our innovative approach to teaching and learning has the power to not only transform lives, but transform entire families and their future generations.

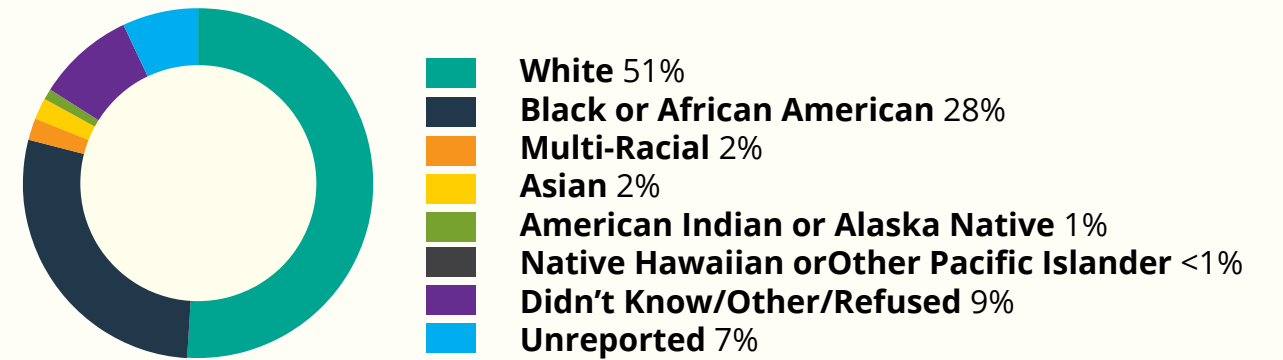
**Percentages may vary slightly for presentation purposes*

DEMOGRAPHICS OF THE PEOPLE WE SERVE*

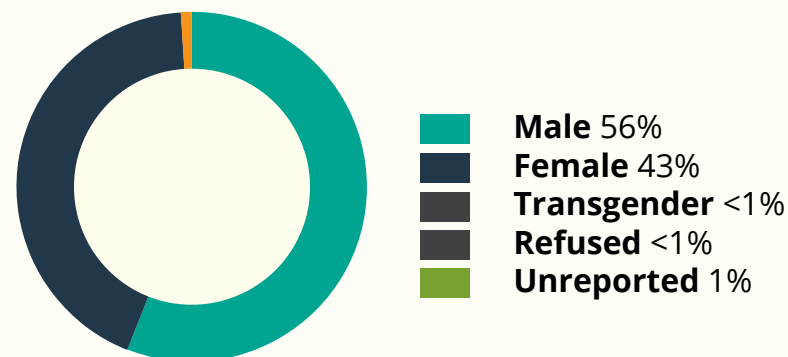
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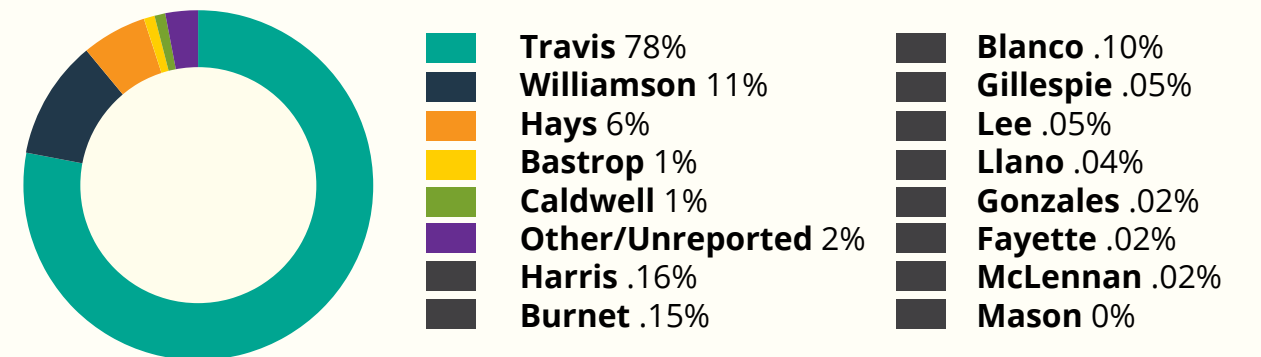
RACE



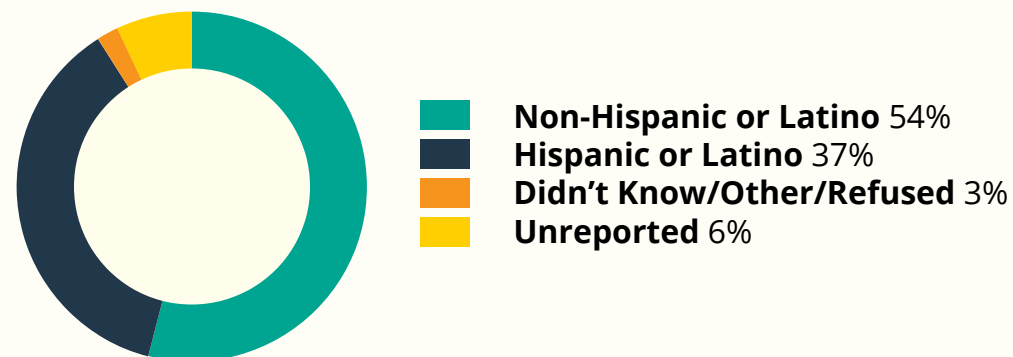
GENDER



COUNTY



ETHNICITY



*Percentages may vary slightly for presentation purposes

PROGRAMS AND SERVICES

Goodwill is committed to training to industry needs to ensure the best career opportunities for our clients and students.

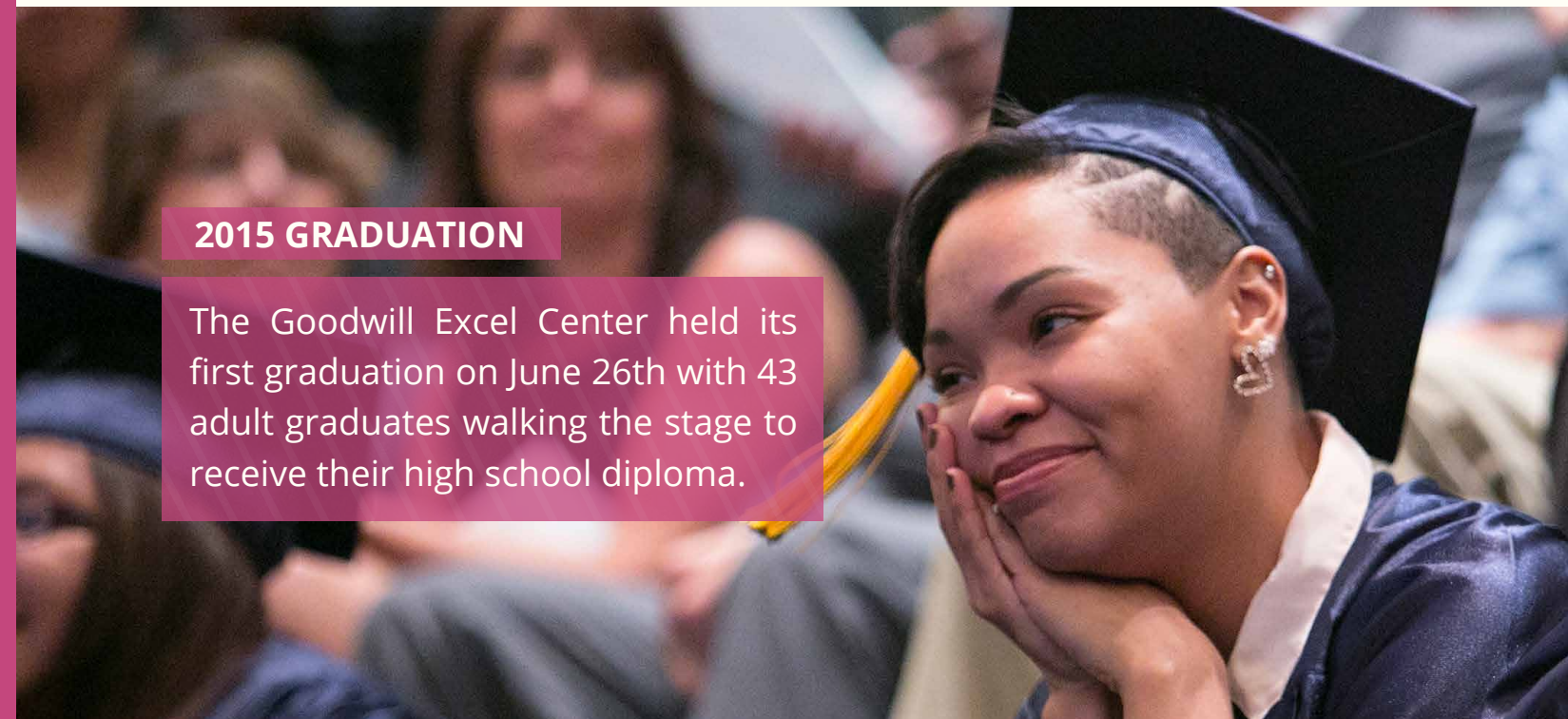
The Goodwill Excel Center – the only public charter high school for adults over the age of 25 in Texas, and the Goodwill Career & Technical Academy – a training outlet for professional job certifications, provide people with the diploma they need, and the additional skills necessary for an in-demand career. Goodwill also provides vital career case management and career advancement training, so individuals are equipped to establish and keep a career trajectory.



THERE HAVE BEEN 158 GRADUATES FROM THE GOODWILL CAREER AND TECHNICAL ACADEMY.



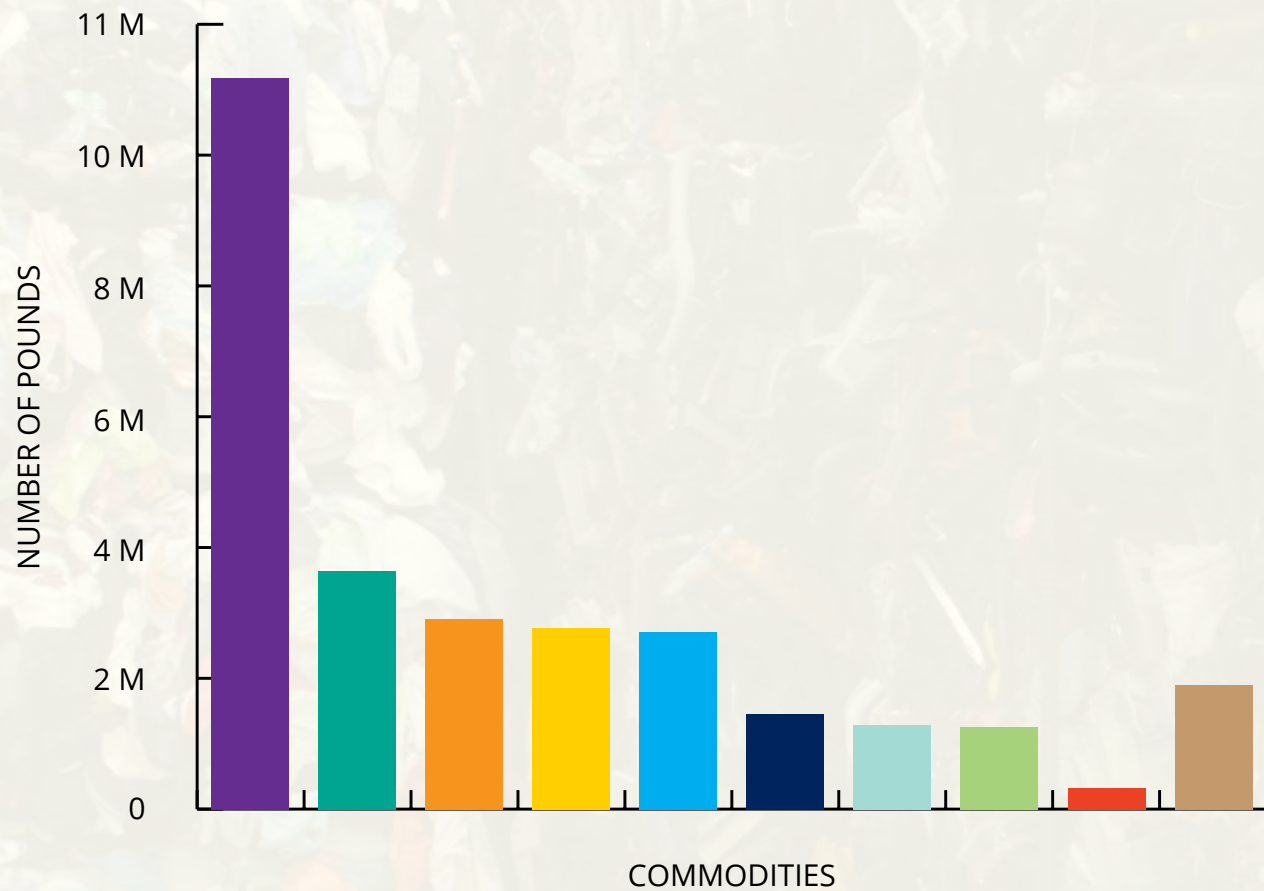
THE AVERAGE AGE OF AN ADULT STUDENT AT THE GOODWILL EXCEL CENTER IS 29.













2015 GRADUATION

The Goodwill Excel Center held its first graduation on June 26th with 43 adult graduates walking the stage to receive their high school diploma.

COMMODITIES RECYCLED (IN POUNDS)
TOTAL: 29,441,103



 TEXTILES 11,161,955	 CARDBOARD 1,459,057
 BOOKS 3,638,912	 PLASTIC 1,294,698
 ELECTRONICS 2,914,443	 SHOES 1,256,074
 COMPUTERS (RECONNECT) 2,775,506	 PAPER 324,281
 METAL 2,715,107	 OTHER RECYCLING/SALVAGE 1,901,070

ENVIRONMENTAL IMPACT

Every donation matters. Goodwill maximizes the value of every donation - items not sold in our retail stores or at deeply discounted prices at our Outlet, are recycled! The Goodwill Resource Center is a hub of recycling activity, measuring in at 124,000 square feet. We're one of the largest recyclers in Central Texas, and our goal is to become a zero waste organization.

**WE DIVERT 285 TONS OF
E-SCRAP FROM LANDFILL
EACH MONTH!**



FINANCIAL STEWARDSHIP

At Goodwill Central Texas, we are socially-conscious business leaders and thoughtful stewards of our contributions. We know that every dollar earned can transform a life.

ASSETS, LIABILITIES, AND NET WORTH

ASSETS	2014	2015
Cash	\$6,409,038	\$7,267,261
Investments	\$519,438	\$506,253
Accounts Receivable	\$2,244,906	\$3,913,353
Grants Receivable	\$261,170	\$209,561
Prepaid Expenses	\$889,794	\$932,706
Inventory	\$598,603	\$895,385
Property & Equipment	\$49,739,477	\$51,282,807
Other Assets	\$451,715	\$458,412
TOTAL ASSETS	\$61,114,141	\$65,465,738

LIABILITIES	2014	2015
Accounts Payable	\$2,163,509	\$2,764,760
Accrued Expenses	\$4,107,907	\$4,233,006
Current Portion of Long-Term Debt	\$2,463,362	\$3,054,309
Notes Payable, Less Current Maturities	\$18,215,390	\$19,089,352
Derivative Financial Instrument	\$35,757	\$69,446
Other Non-Current Liabilities	\$317,293	\$342,707
TOTAL LIABILITIES	\$27,303,218	\$29,553,580

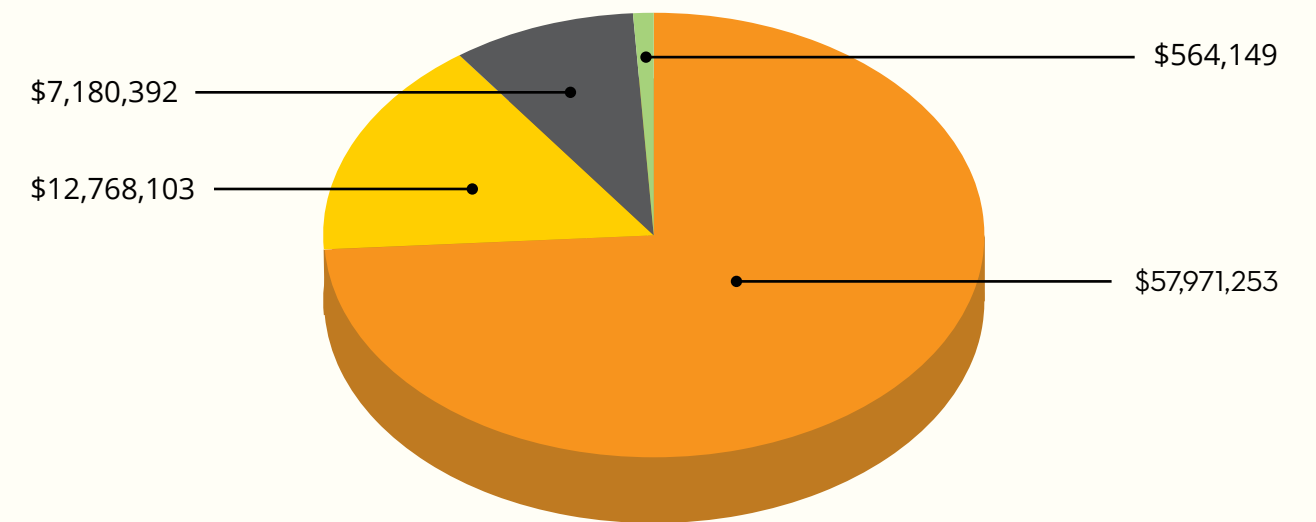
NET WORTH	2014	2015
Unrestricted Net Worth	\$33,696,613	\$35,785,188
Temporarily Restricted	\$114,310	\$126,970
TOTAL NET WORTH	\$33,810,923	\$35,912,158

90¢ OF EVERY DOLLAR SPENT WAS INVESTED IN PROGRAMS & SERVICES.



*Honoree Charles & Spouse
2015 Hall of Honor
Annual Fundraising Event*

TOTAL EXPENSES AND COMMUNITY REINVESTMENT



BOARD OF DIRECTORS

We appreciate our esteemed volunteer community leaders who share their time, talents, and resources while providing strategic governance and oversight.



Board Members: (left to right) Dave Gaume, Michael De La Fuente, Ted Delisi, Erica Saenz, Mark Finger, Shelia Wojcik, Jonathan Eddison, Yvonne Suttles, Cindy Goldsberry, Anne Morgan, Jamie Lagarde, Yvonne Van Dyke and Uche Abalogu.

Board Members not pictured: Francine W. Breckenridge, Sam Bakir, Michael Lustina, Margaret Moten.

LEADERSHIP TEAM

Meet the dynamic individuals who lead Goodwill Central Texas!



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Chief Financial Officer



Matthew Do
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THANKS

Thank You!

From our esteemed President's Circle Members to Foundations to our sustaining monthly donors, we appreciate every single contribution! You are making our vision a reality: *empowering 100,000 Central Texans to transform their lives through work!*





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THANKS



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